

new product release

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Technological Innovation Award For Riello UPS!

Dialog Dual has won The Electrical Products 2004 award for Technological Innovation. The award ceremony was held last week at an Oscar-style ceremony, with strong competition present from many technology leaders within the electrical field.

The judges understood that differentiating new products in a saturated UPS market is challenging and awarded Riello UPS the trophy based reader feedback and on eight key features, together with the increase in sales for Riello within this power band.

Robin Koffler, General Manager for Riello UPS in the UK commented:

“This is our second major award for innovation this year and really demonstrates to our customers the levels of investment Riello is making. The Dialog Dual range will be extended later in the year with larger models released up to 6kVA. The potential for this new product is enormous because it is so flexible and intelligent”.

Del Fulwood at Computer Power Protection who specify and use Riello UPS products:

“All the best innovation is simple, effective and undertaken from the users point of view. As well as an impressive range of technical capabilities the Dialog Dual has a swiveling control panel, you can mount the unit vertically or horizontally and still see the information properly. Its SNMP adaptor slides inside the casing for protection rather than standing proud. Clever, simple things, but they really make the difference.” He added; “We have just sold Dialog Dual to Stafford University

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with an extended run time and they are delighted, as are a number of NHS and Council sites. We have also just received an order for Dialog Dual from The Open University. To summarise, the Dialog Dual is an out of the ordinary range of UPS products, it uses intelligent design with real benefits to the user.”

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Photo Available 300dpi plus. <http://www.riello-upspr.co.uk>

The eight key features of Dialog Dual discussed with the judges are:

1. Traditional UPS are either floor standing or 19" rackmount. This UPS can do both.
2. The UPS is not just an on-line UPS. It has five user selectable operating modes to make it extremely flexible for computer, telecoms, medical and emergency lighting applications.
3. The UPS in floor standing "mode" is narrow and slim with a small footprint. In 19" rackmount "mode" it is only 3U high and less than 550mm deep making it the smallest 3kVA rackmount available and ideal for 600 or 19" rackmount 800mm cabinets.
4. The UPS has the most informative digital display in its class giving a host of measurements, status and alarm indications. It is also backlit so when it is behind a smoked glass 19" rackmount cabinet it can be seen.

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5. Remote communications are provided by USB and RS232 ports - simply connect and the UPS knows which is being used - no DIP switches. In addition the UPS can be made SNMP ready with a rear panel slot in card.
6. Electrical performance is exceptional. The UPS produces a pure sinewave output - voltage and frequency controlled, can withstand a 150% overload even on inverter, work in 0-40degC ambients and has a sinusoidal input to give a low impact on the mains supply - near to one input power factor.
7. User friendly. The noise level is less than 40dBA making it suitable for any environment. This comes from the use of an inverter that is running at 20kHz - inaudible to the human ear - the noise is the same as a desk top PC - the fans. But even the fans are digitally controlled and have variable speeds that are temperature and load dependent.
8. The UPS can work down to 140Vac without using its batteries. There is both automatic and manual battery testing. Should the batteries need replacing they can be easily as they slide out of the front panel in a 'hot-swap' manner. The battery system is even unique to help extend battery working life - using Low Current Ripple Discharge technology.

For more information on Riello visit www.riello-ups.co.uk or www.riello-ups.com.

A press download and information centre for Riello Galatrek can be found at:

<http://www.riello-upspr.co.uk> including photos (300dpi plus) and press release texts.

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Further information:

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